CAPTAIN REPORT 2015

CLUB'S OVERVIEW AND STRATEGY

How time flies! This is my second year in captainship. it is again time for me to give an account on the affairs of the club.

I believe everyone of us is experiencing the same sentiment as myself in as far as global economy slowdown is concerned. Being the captain of the club, it is certainly an awesome responsibility to keep my eyes wide open with the unexpected drastic drop in oil price globally for two reasons. The club has since its inception depended a lot on the oil industry and secondly we have many members working in the oil industry. Thoughts of how the economy slowdown could inadvertently affect the club and taking appropriate steps to cushion this off the club is on an alert mode. My committees used to remind each other again and again with these phrase 'watch out on what we should spent' and 'money that goes out is hard to recover'. GST has been the talk everywhere but I am not very much concern about it after having being enlighten by the Royal Malaysian Customs Department with the many seminars held and broadcast through the media. Expenditures Figures of 2014 and 2015's income and expenditure reports projected a slight increase in its spending. This variance is not due to GST but more spending on golf course maintenance.

Having recall my vision for the club, and at the same time looking back at our targets set for which we envisioned;

- 1. a higher income versus a low spending
- 2. to widen avenue to club's income.

The rental of buggies has boost the club's income and among all, it is ranked the 2nd highest. The situation of 'no buggy no play' speaks quite loudly in terms of figure. The income derived from green fees has gone up concurrently with the buggy's income.

3. tackling long-outstanding debtors

The efforts to bring down the outstanding dues by members was a tedious job. I can only say this is the effort of a single committee member who is none other than the Hon. Treasurer. Figures in total could not tell exactly the position of member's outstanding dues as the amount in total is there about the same as last year. Last year, we managed to recover a sum of RM64.7k from more than 15 long-outstanding debtors by pursuing them to pay up to date and by way of seeking agreement from them to have their memberships transfer to interested parties. This motion of transfer of membership has indirectly broaden our income to bring in an increase in income from transfer fee of RM42k and as well as conversion fees of RM9k. It is hope that through the change of ownerships, the inflow of cash could be improved through times that would bring down the member's outstanding dues.

Aside all that was mentioned above, the management committee was caught off handed in a very embarrassed situation and this went on for three weeks. Our Caterer left us without prior notice on the eve of the Sarawak Inter-club. As a result, guests from outstation who arrived for practice round were unable to eat at the clubhouse that morning. There was no food served at the clubhouse for a period of three weeks. Except for competition days, special arrangements was made to bring in food/caterer from outside. Here I would like to sincerely apologize to all the members for the inconvenience caused. I would like to thank you all members for your high level of tolerance and understanding during this hard time.

Another unpleasant incident which I would like to mention here is the case of a fatality incident which happened during one sponsored golf tournament. The casualty collapsed face down. Immediate help was sought. Dr Roland Mattu and Dr. Charles Jolly proceeded to the location to render medical assistance. Ambulance was immediately called to bring the casualty to General Hospital. He was pronounced dead at the General Hospital due to suspected heart attack. The management committee extend their deepest sympathy to the family of the casualty.

Going forward as we position for 2016, we will maintain all that we have already attained. Additionally, with the surplus funds earned, we aimed to upgrade the golf course by investing in more capital investments. It is our goal that through these investments, we will yield much higher rate of return from a quality golf course thereby increasing the worth of each membership and attracting more golfers to play golf at our club. The building plan which you saw on the notice board will be one of the proposed capital needs. The estimate cost of the said project is RM800k. Besides this, we proposed to buy 10 more units buggies, a vacuum sweeper, a fertilizer spreader, a set of brush reels, a set of scarifiers and its cassettes. This totalled up to a sum of RM448.2k.

CLUB ADMINISTRATION

- The Hon. Secretary, Mr. Agan Maran took care of all staff administration and overseeing the day to day affairs of the Club. In my opinion, he has done a fantastic job, as being the club secretary is never easy. There were a few tough cases involving the staff and with his expertise, he had managed to tackle these matters and have the problem solved and most importantly, the level of the workers upgraded and this can be seen practically with the improved quality of the golf course.
- The Management Committee had twelve Management Meetings for the year 2015 and other numerous sub-committee meetings and even discussions after their game of golf in the evening.
- 3. The staff too had their meetings as well to discuss on ways to improve their working condition and or environment in spite of facing manpower shortages, enhancing teamwork spirit and on top of all these, how best to serve our members. Recruitment of new staff is an ongoing process. It is with much disappointment that there were many candidates applying for the job, we have at one point filled up all the vacant posts but we were unable to retain them due to various problems faced.
- 4. The implementation of GST was a smooth process for the club as our current club system has been upgraded to accommodate the GST requirement.
- 5. For the year 2015, we have approved 52 new members, 10 Term Members and 49 members resigned by way of their memberships being transferred. The total number of members as at 31st December, 2015 is 909.

- 6. New Members' Night were organized on 27th July 2015 to welcome the new members.
- 7. A Disciplinary Committee was appointed and it comprised of the chairman Tuan Haji Han and 3 other members of the sub-committee, Mr. Tony Ham, Mr. Reginald Kevin Akeu and Mr. Andrew Victor Nub.
- 8. A Safety & Kitchen Hygiene Committee was appointed and it comprised of the chairman Mr. Peter Gon and 2 other members of the sub-committee, Mr. Ling Kie Ing and Ms Helen Lai.
- 9. The self-regulated 2:20 pace of play system (2hours 20 minutes) allocated for every 9 holes was implemented with the Club By-Law governing the game of golf being amended accordingly.
- 10. The golf course was rated and a new course and slope rating certificate was issued by Malaysian Golf Association with effect from 17th June, 2015

FINANCIAL

- 1. We have a separate report written by our Treasurer, Mr. Michael Tang. We have a surplus of RM287K, which is slightly more than last year. I am proud to say that we have managed well, despite after spending quite a hefty sum of money on maintenance and upgrading of the clubhouse, its facilities and the golf course. A lot of cost savings came about because of a responsible and committed Management Committee who are experts in different fields working hand in hand to get Club's work done without assigning its repair works to a contractor. There were many instances whereby there were fierce arguements and debates over club's purchases and repair issues just to justify the most economical approach is adopted, all in the best interest of the club. As the Captain, I have to stand in between them to manage a unified team. Thank you to All.
- 3. One of the MC's greatest challenges where finances is concerned is dealing with members who default in paying their outstanding dues. We have so far managed to eradicate 17 long-outstanding debtors. We have written off a sum of RM4,434.20 to bad debts account. We need continuous effort from the new committee to aggressively go after the remaining long-outstanding debtors. Our policy is to minimize loss as much as possible.

CLUBHOUSE

Most of the major repair and maintenance works on clubhouse were completed in 2014. This year more effort was concentrated on improving club's facilities.

- 1. Function Hall An additional 2 units 5HP air-conditioners were installed to serve two purposes (1) to be on standby in case the existing air-conditioners broke down. (2) to ensure that the place is cool enough during extreme hot weather.
- 2. Underground cable installation and caddy car park's spot lights and spot lights at Hole No. 9. For safety reasons, 3 nos spot lights were installed at the caddy shed car

- park. And 2 units spot lights at Hole No 9 to enable evening golfers finished their game before the sky gets dark.
- 3. 2 units of dryer were purchased; 1 unit for replacement and 1 additional unit to meet the current needs of members.
- 4. 1 unit water filter with hot and cold water available as added benefit to members.
- 5. Wi-fi for member's use.
- 6. 1 unit air compressor at security guard house. The old unit was moved to the workshop for general repair and maintenance's use.
- 7. 2 units walkie talkie was purchased to replace the worn out ones.
- 8. 3 units park bench steel chairs were purchased and placed at the side of the putting greens for golfers to enjoy the evening breeze and view.
- 9. Buggy shed This was extended at RM13,500 for temporary use to house up to 30 units buggies. We have budgeted a sum of RM800k for the construction of a proper storage for buggies, machines and staff quarters.
- 10. 1 unit 2HP air-condiitoner was installed at the club's office to replace the broken unit.
- 11. 1 unit 5 litres water heater was installed to replace the broken unit behind the men's restroom.
- 12. The CCTV installed around the Clubhouse had been our 'watchman' this year. It had greatly assisted the committee and members to make sound decision when there were two cases involving members, (1) the case of score submission and (2) the case of a member's wallet which initially fell from his pocket on to the terrace bar floor but soon it was picked up by a worker.
 - With this, we shall be extending the cctv coverage to be installed at the club's car park and first floor function hall. A proposed budget of RM26k is set for this project.
- 13. Caterer The contract for Terrace Bar was open for tender. There was no bidder for the said contract. The Committee therefore went for negotiation with New Wok who agreed to take up the said tender. A binding contract was signed on 1st November, 2015 for a period of two years with an option to renew for a further period of one year.
 - The catering contract at the Front nine was renewed for another one year. The catering at the Back Nine was awarded to Ms Seniah Zaini for a period of one year.
- 14. Kitchen renovation the kitchen was closed for three weeks for major renovation. A total sum of RM19,650 from the clubhouse maintenance was spent on the repair of the exhaust fan silencer, replacement of worn out cold room handle and light, industrial ground floor and first floor kitchen and sewage cleaning, rewiring of electrical cables, socket, constructing a concrete kitchen waste drain to the sewage, major repair to broken water pipes and leaking sink. The ground floor terrace bar wooden cabinet was fully infested with termite and is beyond repair. A custom-made walled cabinet was replaced and installed at RM5k.

COURSE MAINTENANCE

- Maintaining and upgrading of the golf course is our main focus.
 More attention is concentrated on the beautification of the golf course in particular the flowers around the tee boxes and quality of the greens last year. More workers are being engaged to do weeding and flowers planting. It is our aim to improve the quality of the course as a whole, in particular, the tee boxes and not just the greens alone.
- 2. Currently, we have 2 units fairway mower. The new unit arrived in October 2015. With two machines running simultaneously, more areas are mown and the frequency of cut is increased. With that, we can see a more beautiful fairway.
- 3. The MC's main concerns on the golf course are:
 - Trees' surface roots. Tree's surface roots can be a problem both to the golfers and damage to the course machines. The MC has been cracking their minds seeking solutions to tackle this problem. They have made several experiments trying to solve this problem, but so far, they have not come to a permanent solution yet.
 - Leaves and debris on the course is one of the concerns of the committee as this delayed the game of golf in having to look for lost balls. The committee has proposed the purchase of a vacuum / sweeper to solve this problem.
 - Water shortage for watering the greens. The strategy plan to widening of the pond at Hole 5 for water conservation is in discussion. Based on past year's record, there is always a time of severe drought yearly. The MC has been talking about this one year ago. They are endeavouring to water not just on the greens but on the tee boxes as well.
 - Matured and very tall trees.
 - A budget is proposed for thorough tree trimming to be carried out. Over grown trees and very tall trees which pose danger will be trimmed.
- 4. Stinky pond. This problem comes and go. We have allocate in our course maintenance a budget to install a pond water aeration system.
- 5. The problem of river erosion at hole 14 has not been solved. The MC is still putting hope on getting assistance from the Sarawak Government to construct the retaining wall.
- 6. Club Mechanic. I put this topic under golf course maintenance because this is the department which requires a mechanic most. Looking for a responsible and qualified mechanic to look after the machines in the workshop is a challenging task. While we are still unable to find one suitable candidate, the club' machines continued to be maintained by the Course & Greens Member and myself.

COMPETITIONS

Competitions held in 2015 are:-

- 1. Two SGA Sanctioned tournaments were held in Miri last year.
 - The Sarawak Inter-Club Golf Challenge Trophy (YBhg Dtk Patinggi Tan Sri Dr. Wong Soon Kai Trophy) held on 8th to 9th August, 2015. KGS Team emerged as the Champion with a gross score of 1,642. KGM Team came 2nd with a gross score of 1,668.
 - The 27th KGM Amateur Open Golf Championship (YBhg Dtk Patinggi Tan Sri Dr. George Chan Hong Nam and YBhg Dtn Patinggi Puan Sri Datuk Lorna Enan Muloon

Chan Trophies held from 19th to 21st September, 2015. Mr. Lee Ka Tung of Sibu Golf Club emerged as the men champion with a gross score of 220 while Ms Alethea Cordelia of Kelab Golf Miri won the ladies gross champion with a gross score of 235. Besides these two great achievements, we would also like to put on record an outstanding achievement by Mr. Thomas Tang who strikes a hole in one on the 2nd round of the championship. In return for his achievement, he was rewarded two units of luxurious cars and one set of Fourteen Iron. The sponsors of the two cars; a Honda Jazz was given by myself while the Toyota Camry was given by the Patron of the Men's Championship Trophy, YBhg Dtk Patinggi Tan Sri Dr. George Chan Hong Nam.

The Organising Chairman for these two events are Mr. Michael Tang (Sarawak Inter Club Challenge Trophy) and myself (27th KGM Amateur Open Golf Championship 2015). Thank you, Michael.

- 2. Throughout the year, the golfing calendar was packed with club, sponsored and interclub competitions.
 - The Stroke-play Club Championship was held on 8th, 13th and 21st March 2015. The trophy was won by Mr. Lee Kah Ching.
 - The Match-play Club Championship was held on 12th, 18th and 19th April, 2015. The trophy was won by Mr. Lim Beng Keat.
 - Champion of Champions was held on 5^{th} and 6^{th} December, 2015. The Champion was won by Mr. Calvin Kong.
- 3. Inter Clubs golf games, were Miri-Bintulu (15th August 2015 held at Kelab Golf Bintulu) KGB Team won, and Panaga-Miri (13th June 2015 held at Kelab Golf Miri) KGM Team won.
- 4. Various other sponsored competitions were held in 2015 of which some were held annually for many years here in KGM. Our sincere thanks go to all our sponsors without whom KGM would not be able to host all these events successfully.

o 1st Remang Junior Golf Championship 18th – 19th March

May Day Golf
 1st May

Taylormade Golf Tournament
 Japanese Association Golf Competition
 Shell Golf 2015
 Captain Trophy
 Z1st November
 28th November
 28th March

 The hole-in-one prize of a Honda Jazz car and the prize presentation dinner at Dynasty Hotel was sponsored by myself. Unfortunately no one got a hole-in-one). 5. .Monthly Medal Reward 2014-2015 – This reward was sponsored by myself to the top three highest points of the monthly medal golf competition accumulated from June 2014 to March 2015 – Ms Gemma Thomas, Ms Wong Leh Ting and Ms Teo Ai Hung. Only Ms Teo Ai Hung went for the golfing trip to Hanzhou China.

Another Bonus Reward is on offer to the top Monthly Medal highest point achievers. This time the golfing trip will be going to Kunming, China.

- 6. New prize structure is implemented this year:
 - a separate section is created for the junior in the monthly medal golf competition. The junior competition fee is RM10.60.
- a new prize structure is implemented for all festive golf special competitions as follows:

Men Section A (Hcp 0-12), B (Hcp 13-20) and C (Hcp 21-36), Ladies and Junior Sections.

HANDICAP

- 1. The USGA Handicap System has updated its system. USGA handicap manual 2016-2019 will be used as from 2016 onwards.
- 2. Posting of penalty score would be imposed on anyone golfer who failed to submit more than two rounds of golf play whether 9 or 18 holes effective 1.1.2016.

CADDIES

- The use of buggies has helped tremendously to overcome the shortage of caddies. In fact nowadays, during the weekdays, we have an oversupply of caddies. Caddies supply during the weekend is fairly sufficient, and occasionally, there is shortage during competition. The committee has overcame this shortages by implementing buggies as transporter to carry golfer's bags. As such, the caddies shall be engaged as drivers to serve two or more golfers during the competition.
- 2 caddies-staff-members golf competition cum bbq night were organised on 25th July and 14th December, 2015. Thank you Committee III Hj Azahari for sponsoring all the golf prizes and Senior Division Captain, Hj Han for the sponsorship of the PA System as well as other administrative costs.

RULES

4 Rules' Classes were conducted with his comprehensive teaching by myself on19th June, 26th June, 25th September and 18th November, 2015.

This is a requirement for new golfer to be equipped with the basic rules of golf, etiquette and safety on the golf course.

SWIMMING POOL AND BILLIARD TABLE

The swimming pool is basically an extra facility provided to members and family members of the Club.

Our records for the year showed little or no use of the billiard table by members. In view of this, the committee has proposed a resolution for the billiard table to be disposed off at a reasonable price by way of advertisement on club's notice board, website and facebook.

LADIES SECTION

The Ladies' Section has had another very successful and eventful year in 2015 and our Ladies Tuesday games continued to be very well supported, with many sponsors of which we would like to acknowledge:

- 1. Prizes and Food Sponsors: Lynda Bala (Feb 3); Puan Sri Tiong Pick Ling (Mar 3); Susan Yee (Mar 10); Lina Ding & Gemma Thomas (Jun 27); Flora Rabar (Sep 22); GN Chia & Lynda Bala (Oct 6); Patricia Lipang & Delima Ibrahim (October 20); Marilyn Raja (Dec 3).
- Lunch & Dinner Sponsors: Cindy Liaw (Feb 3); Liew Shiew Ling (Mar 24); Lynda Bala (Apr 7); Helen Lai (Apr 21); Helene Ayu (Jun 9); Eni Paran (19 Dec); Patricia Lipang (29 Dec).
- 3. Congratulations to Helene Ayu who won the Ladies Club Strokeplay Championship 2015, her maiden win. And to Mary Lim who won the Ladies Matchplay Championship, with a few wins under her belt already! Our 2015 Medalist of Medalists Winners were: 1st Ms Sharifah Aiysyah Tijan; 2nd Candy Sim; 3rd Teo Ai Hung. Wong Leh Ting was our Lady Captain's Challenge Trophy 2015 Champion. Congratulations!
- 4. Our Panaga-KGM Ladies Interclub was held at KGM this year and our Ladies have won the Challenge Trophy again for the 11th consecutive year! (2005-2015)
- 5. A first-ever golf and social was also held between our Senior and Ladies on 26 May 2015. The Seniors won on all fronts.

JUNIOR

The year 2015 has indeed been a very successful year for us in the junior program. We are very proud to have hosted two major tournaments in the year 2015 itself. Among the major tournaments are the 1st Remang Junior Golf Championship Trophy during the month of March and the KGM Junior Amateur Open Golf Championship during the first week of December. The KGMJDP has successfully attracted an average of 70 juniors of all ages and throughout the state and even from our neighbouring country Brunei Darrusalam.

In addition, our juniors have also been successfully shortlisted to be in the SUKMA shadow team for the SUKMA game that would be hosted in Kuching, Sarawak in July 2016. These juniors are Lim Beng Keat, Eliza Mae Kho and Alethea Cordelia. Following in the shadow of our veteran junior golfer Dianne Luke, Kimberly Nelson has also successfully obtained a golf scholarship to study in United States in Grand View University.

We would like to wish all these juniors the best of luck.

SENIOR SECTION

- The Senior Section had 5 Bi-Medal competitions held on 31st January, 25th April, 20th June, 29th August, 11th October, 2015. As many as 60 senior golfers participated. This year, we saw an increase in the number of active senior golfers who have attained the age of 55 years old.
- 2. Seniors will play of from white tee during the senior bi-medals. Buggies are allowed.
- 3. The Senior Champion of Champions 2015 was postponed and rescheduled to be held on 16th January, 2016.

GREENCHAT

This is the 2nd year for Mr. Jeremy Ting who kindly consented to accept the appointment. As a way forward, the Committee is exploring the possibility of a digital greenchat whereby the club will no longer print greenchat in hardcopies. Planning and getting ourselves ready for this is underway.

SOCIAL CONTRIBUTION

At the Annual Dinner held on 20th March, 2015, RM20,000 was withdrawn from the Charity Funds Account and the sum was donated to MRCS Miri Chapter, MRCS Sunflower Centre, MRCS Dialysis Centre, Palliative Care Association of Miri, The National Autism Society of Malaysia, Persatuan Autistik Miri, Persatuan Ibu Tunggal Cawangan Miri and Pibakis Miri at RM2,500.00 each.

SPONSORS AND MEMBERS

On behalf of the Club, all the Golfers and the Management Committee, I would like to say 'Thank you so very much" to all the sponsors for your generous sponsorship and your extremely generous contributions without both in cash and in kind, without which we could not be able to have so many sponsored competitions and successful big tournaments.

* DATUK PATINGGI TAN SRI DR. GEORGE CHAN HONG NAM * SGA PRESIDENT MR. HOAN KEE HOCK * KGM CLUB CAPTAIN MR IVAN PUI * DAYANG ENTERPRISE SDN. BHD., DATUK JAMES LING SUK KIONG * MR. BILLY USIT * MDM. MARILYN RAJA WRIGHT * MDM. ANGELINA BENJAMIN & MR. TERRY DOUGLAS MOHR * TRANSVIEW GOLF SDN. BHD. * L T SPORTS EQUIPMENT * PUAN SRI DATIN TIONG PICK LING * MDM. THERESA WONG & MR. WILSON JONG KHIM KIT * DATUK PUI KIAN ONN * DATO ALEXANDER MAIYOR * MR. LEE FUI NAM * MR. LIM POH MENG * MR. CHIENG YEW KIONG * MR. LIEW YU SHAN * DATO' SRI LAU HIENG SU * MR. BERNARD CHAN * MDM. LYNDA BALA * MR. LING KIE ING * MDM. FIONA LIUNG PADAN * MDM. LINA LIBAU * MDM. ENI PARAN * MR. MOSES TING * MR. KUAN SHANG MI * MR. FABIAN LAU KIING NGIENG * MR. VOON PIN KUAN * MR. LING LEH KEE * CR. DR.

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Your support was simply fantastic.

To all the members, in particular the golfing members, please again accept my sincere and heartfelt thanks for your feedback, comments, cooperation participating, understanding and strong support given to me and the Management Committee.

PRO SHOP

The Committee has extended the contract of LT Sports for one year. We are proud to have LT Sports as our proshop operator, known to be one of the golf suppliers with the most variety of golf items sold in Sarawak. However, with the current location which could no longer be expanded, the shop has become a less conducive place for members to patronize due to space constraint. The Committee is trying to find another suitable spot around the clubhouse for relocation of the proshop.

CONCLUSION

Last but not the least, on behalf of the Club and the members, I would like to say "thank you to the Management Committee Members, various sub-committee and our KGM Staff for their one year of time, sacrifices, dedication, commitment, team work and hard work. Thank you again.

Thank you all and God Bless. Good Health Always and Happy Golfing.

IVAN PUI CAPTAIN